

Real Time Resolutions, Inc. | Short Sale Package Requirements

Thank you for your interest in completing a short sale with Real Time Resolutions. We look forward to working with you. To get started, please use the checklist below as a guide to help complete the package necessary for our analysts to review your file.

Once all documentation is obtained, please **e-mail** the completed package to **repsupport@rtresolutions.com**. E-mail is the preferred method, but you may also fax the package to (214) 452-0533.

Please note:

Document processing will begin only after ALL of the requested documentation has been submitted. We will send an e-mail back to you with instructions on how to proceed along with contact information for your assigned analyst. If you do not receive a response after 5 business days, please **call** 1-(877)-840-7794 for an update.

Short Sale Package Checklist

estimates must be included.

Account/File Number:	_
1. ☐ Loss Mitigation Application ("LMA")	
·	er must be executed before the customer can be considered blete, we must receive the completed LMA, along with the tatement (if applicable).
2. Authorization Letter	
 Full completion of the Authorization Le parties on both sides of the transaction 	etter attached needs to include contact information for a (e-mail addresses must be included).
Primary seller's information (e-mail, ho submitted and verified before negotiat	ome phone, cell phone, and current address) must be ions can begin.
3. Listing agreement and current MLS worksheet	<u>.</u>
 □ Pre HUD/Net Sheet and FINAL HUD upon closi following: 	ng. This itemized document must include the
1 st mortgage proceeds (typically Line 5	04) Offer Amount: \$
 2nd mortgage proceeds (typically line 5 	05) Offer Amount: \$
No unsecured creditors are to be paid i	f accepting a short payoff.
Net/HUD sheet must reflect the actual	cash amount the seller is bringing to closing.
If repairs are needed to the home, ther	the line item must be present and copies of contractor



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5.	☐ Affid	avit of Arm's Length Transaction (See attached).
6.	□ Offer	r/Contract (fully executed contract) Copy of all offers.
7.	□ A pre	e-qualification letter for buyer along with buyer and lender contact information. Proof of funds if cash buyer.
8.	□ 1 st M	ortgage Payoff
		The 1st lien payoff must be the most current that the realtor/customer can obtain.
	•	You may also include a 1st mortgage statement.
9.	☐ Fore	closure Information
	•	If the 1st mortgage is in foreclosure, please provide the attorney's information along with the schedule sale date, and any file number or trustee's sale number associated with the account.
10	☐ First	Lien approval letter (If applicable)
		If the first mortgage is taking a short and has approved the offer, please make sure the HUD1 reflects the approval as well. We will need the agreement from the 1st mortgage stating the acceptance of the short sale (this document is not needed to start the review).
11.	☐ Valua	ations
	•	Please include the most current appraisal, BPO or comparables for the property and MLS property information sheet.

To ensure faster processing, please use the dividers provided below to help organize the final package for submission.

Loss Mitigation Application ("LMA")

Full completion of the LMA by the seller must be executed before the customer can be considered for a short sale.

LOSS MITIGATION APPLICATION OVERVIEW



Dear Customer,

Real Time Resolutions, Inc. ("RTR") would like to present you with the opportunity to resolve the delinquency on your account.

This Loss Mitigation Application will allow us to work together toward an option that is mutually acceptable. In order for us to find a manageable solution for your situation, it is important that we understand the challenges you are facing. If you have any other mortgages on this property, you should contact the other loan servicers for their Loss Mitigation Application.

Please follow the three (3) steps listed directly below.

CONTACT US!

If you need assistance, give us a call at:

877 599 7334

Monday Friday 7:00am 9:00pm

All Times Central

It's easy to apply.

STEP 1

Sign the agreement on page 2, and fill out the rest of application on pages 3-4.

STEP 2

Enclose your most recent primary mortgage billing statement (if applicable).

STEP 3

Email, fax, or mail your completed application and documents here:

- Email: rs@rtresolutions.com
- Fax: 214-452-0532
- Real Time Resolutions, Inc., P.O. Box 36655, Dallas, TX75235-1655

We look forward to working with you.

Sincerely,

Real Time Resolutions, Inc.

IMPORTANT NOTICE REQUIRED BY LAW: Real Time Resolutions, Inc. is a debt collector. This is an attempt to collect a debt, and any information obtained will be used for that purpose. However, if you are currently in bankruptcy or have received a discharge in bankruptcy, this communication is not an attempt to collect a debt from you personally to the extent it is included in your bankruptcy or has been discharged and is provided for informational purposes only.

LOSS MITIGATION APPLICATION AGREEMENT



Read carefully, then sign and date.

In making this request for consideration under your loss mitigation program, I certify under penalty of perjury:

- 1. That all of the information I have provided in this document is truthful and accurate.
- 2. I understand and agree that RTR may obtain a current credit report and bankruptcy filings (if applicable) on all customers listed on the account.
- 3. I understand that if I have engaged in fraud or misrepresented any fact(s) in connection with this document, RTR may cancel any loss mitigation agreement.
- 4. I will provide all requested documents and respond to all RTR questions in a timely manner.
- 5. I understand that RTR will use the information in this document to evaluate my eligibility for a loss mitigation option, but RTR is not obligated to offer me assistance based solely on the statements in this document.
- 6. I understand that RTR will collect and record personal information, including, but not limited to, my name, address, telephone number, social security number, credit score, income, payment history and information about account balances and activity. I understand and consent to the disclosure of my personal information and the terms of any loss mitigation agreement to any third party that needs this information to process this application, including but not limited to: any investor, insurer, guarantor or servicer that owns, insures, guarantees or services my account(s) or loan(s); any companies that perform support services in conjunction with my account(s) or loan(s).
- 7. By providing any phone number(s) on the subsequent contact information page, I expressly authorize RTR to call such numbers, including any number identified as a cell phone, using an automated phone system for so long as my account remains with RTR, regardless of whether loss mitigation options are offered and/or accepted.
- 8. By providing any email address(es) on the subsequent contact information page, I expressly authorize RTR to send me electronic notices, including, but not limited to, billing statements, to such email address(es) for so long as my account remains with RTR, regardless of whether resolution options are offered and/or accepted. I further agree to provide electronic confirmation of such consent.
- 9. By leaving blank responses or writing N/A, I certify that such questions are not applicable to my current situation, and with respect to Debts, Expenses, and Assets section, I do not have, own, or possess such assets or liabilities.
- 10. If RTR identifies material discrepancies in the information that I have provided, RTR may consider this application incomplete until such time as the discrepancies have been resolved.

Sign Here:	
Customer Signature	
Print Name	<u></u>
Customer 2 Signature	/
Print Name	





Fill out your contact information, and give us some background about your current circumstances.

Account/File Number:			Date://_			
CUSTOM	MER 1			CUSTOME	R 2	
Borrower's Name		Co-Borrower's Name				
Social Security Number (optional; runknown)	equired if Ac	count Number is	Social Security Nu unknown)	ımber (optional; rec	quired if Acco	ount Number is
Home Phone Number with Area Code			Home Phone Num with Area Code	nber		
Cell Number with Area Code			Cell Number with Area Code			
Email Address			Email Address			
Current Mailing Address			Current Mailing A	ddress		
City	State	Zip code	City		State	Zip code
Describe your hardship (reason fo	r derauit):					

LOSS MITIGATION APPLICATION ASSETS WORKSHEET



Tell us about the property.

	Prog	perty Status			
I am the owner of the proper with this account.	ty associated	longer own the property asso this account.	ociated I am unsure.		
Property Address (if same as mail	ing address, write "same"):				
Estimated Property Value					
I want to:	Keep the Property	Sell the Property	Am Unsure		
The property is my:	Primary Residence	Second Home	Investment		
The property is:	Owner Occupied	Renter Occupied	Vacant		
The property's tax status is:	Current	☐ Delinquent*			
*If tax status is Delinquent, amoun	nt owed \$				
Additional Liens/Mortgages or Ju	daments on this property:				
Lien Holder/Servicer Name	Principal Balance	Regular Monthly Payment	Lien Status*		
			Current, Delinquent, Foreclosure, Etc.		
	\$	\$	Current, Delinquent, Foreclosure, Etc.		
	\$	\$			
*If the lien status is in foreclosure	, please provide the sale date:				
1.0		West Paradas &			
	rale? Yes* No *If				
For Sale by Owner? Yes* No *If Yes, please provide required short sale documentation Agent's Name:					
Agent's Phone Number: _	Agent's Phone Number:				
	er on the property? Yes	☐ No			
Date of offer Amount of offer \$					

If you are interested in a short sale, please also provide the additional documents listed on our website at www.realtimeresolutions.com/en/realtors

Authorization Letter

- Full completion of the Authorization Letter attached needs to include contact information for parties on both sides of the transaction (e-mail addresses must be included).
- Primary seller's information (e-mail, home phone, cell phone, and current address) must be submitted and verified before negotiations can begin.

AUTHORIZATION FORM



A	ccount/File Number:	Date:
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	Seller 1	
Borrower's Name		
Current Street Addres	SS	
City	State	Zip
Home Phone Number with Area Code	•	
Cell Number with Area Code		
E-mail Address		
Post S	Sale Address Se	eller 1
Street Address		
City	State	Zip

	Seller 2	
Co-Borrower's Name		
Current Street Addres	5S	
City	State	Zip
Home Phone Number with Area Code		
Cell Number with Area Code		
E-mail Address		
Post S	Sale Address Se	eller 2
Street Address		
City	State	Zip

Listing Agent
Name
Business Phone Number
with Area Code
Cell Phone Number
with Area Code
E-mail Address

	Buyer Name
Name	
Buyer's Agent's	
Name	
Cell Phone Number	
with Area Code	
E-mail Address	

1st Lien Negotiator
Name
Business Phone Number with Area Code
E-mail Address

Title Company
Name
Business Phone Number
with Area Code
E-mail Address





Account/File Number: Date:			
Escrow	Attorney		
Name	Name		
Business Phone Number with Area Code	Business Phone Number with Area Code		
E-mail Address	E-mail Address		
	ile transmission or scanned copy, may be accepted as an original. Your appreciated. This authorization is valid until revoked in writing.		
	Seller 1		
Seller 1 Name	Date		
Seller 1 Signature			
Seller 1 SSN			
	Seller 2		
Seller 2 Name	Date		
Seller 2 Signature			
Seller 2 SSN			

Listing agreement and current MLS worksheet.

Pre HUD/Net Sheet and FINAL HUD upon closing

- 1st mortgage proceeds (typically Line 504)
- 2nd mortgage proceeds (typically line 505)
- No unsecured creditors are to be paid if accepting a short payoff.
- Net/HUD sheet must reflect the actual cash amount the seller is bringing to closing.
- If repairs are needed to the home, then the line item must be present and copies of contractor estimates must be included.

Affidavit of Arm's Length Transaction

- 1st mortgage proceeds (typically Line 504)
- 2nd mortgage proceeds (typically line 505)
- No unsecured creditors are to be paid if accepting a short payoff.
- Net/HUD sheet must reflect the actual cash amount the seller is bringing to closing.
- If repairs are needed to the home, then the line item must be present and copies of contractor estimates must be included.

AFFIDAVIT OF ARM'S LENGTH TRANSACTION



Real Time Resolutions, Inc. ("RTR") Account/File Number:

PROPERTY ADDRESS				
Street Address				
City	State	Zip		

This Affidavit of Arm's Length Transaction ("Affidavit") is given by each and every individual, party, or entity that executes and subscribes its name to this Affidavit below. RTR is the servicer of a mortgage that encumbers the Property and requires the completion of this Affidavit as a prerequisite to RTR's participation in any short sale transaction concerning the Property. Accordingly, the Seller(s), Buyer(s), Agent(s), and any other parties or individuals listed below are executing this Affidavit in consideration of the mutual and respective benefits to be derived from a sale of the Property.

NOW, THEREFORE, each individual, party, or entity executing this Affidavit does hereby represent, warrant and agree under penalty of perjury that to the best of their knowledge and belief:

- (a) The sale of the Property is an arm's length transaction, between Seller(s) and Buyer(s) who are unrelated and unaffiliated by family, marriage, business association, or commercial enterprise, and there are no hidden agreements, terms, or understandings between Buyer, Seller, and/or any signatories below;
- (b) There are no agreements, understandings or contracts between the Seller(s) and Buyer(s) that the Seller(s) will remain in the Property as residents or tenants and/or later obtain title or ownership of the Property, except that the Sellers(s) are permitted to remain as tenants in the Property for a short term, as is common and customary in the market but not indefinitely;
- (c) There is no agreement between the Buyer, Seller, and/or any signatories below that the Seller may buy back the Property in the future after closing or that title to the Property is to be held by Buyer or any third party for the benefit of the Seller;
- (d) Neither the Sellers(s) nor the Buyer(s) will receive any funds or commissions from the sale of the Property not disclosed to RTR or another party to the short sale transaction and not otherwise reflected on any closing disclosure or settlement statement provided to RTR and the other parties to the short sale transaction prior to closing;
- (e) There are no agreements, understandings or contracts relating to the current sale or subsequent sale of the Property that have not been disclosed to RTR;
- (f) All amounts to be paid to any person or entity, including holders of other liens on the Property, in connection with the short sale have been disclosed to and approved by the Servicer and have been or will be reflected on a settlement statement or closing disclosure provided in advance of closing;
- (g) Each signatory understands, agrees and intends that RTR (and its investor, as applicable) are relying upon the statements made in this Affidavit as consideration for the reduction of the payoff amount of the subject mortgage and agreement to the sale of the Property;
- (h) A signatory who makes a negligent or intentional misrepresentation agrees to indemnify RTR (and its investor) for any and all loss resulting from the misrepresentation including, but not limited to, repayment of the amount of the reduced payoff of the Mortgage;
- (i) This Affidavit and all representations, warranties and statements made herein will survive the closing of the short sale transaction; and
- (j) Each signatory understands that a misrepresentation may subject the person making the misrepresentation to civil and/or criminal liability.

SIGN BELOW			
Seller 1 Name	Seller 1 Signature	Date	
Seller 2 Name	Seller 2 Signature	Date	
Buyer Name	Buyer Signature	Date	
Buyer Agent Name	Buyer Agent Signature	Date	
Buyer Agent Company Name			
Listing Agent Name	Listing Agent Signature	Date	
Listing Agent Company Name			
Closing Title Agent Name	Closing Title Agent Signature	Date	
Closing Title Company Name			
Negotiator/Attorney Name	Negotiator/Attorney Signature	Date	

Offer/Contract (fully executed contract)

Include copies of all offers.

A pre-qualification letter for buyer along with buyer and lender contact information.

- Include the Proof of Funds for cash buyers.

1st Mortgage Payoff

- The 1st lien payoff must be the most current that the realtor/customer can obtain.
- You may also include a 1st mortgage statement.

Foreclosure Information

If the 1st mortgage is in foreclosure, please provide the attorney's information along with the schedule sale date, and any file number or trustee's sale number associated with the account.

First Lien approval letter (If applicable)

 If the first mortgage is taking a short and has approved the offer, please make sure the HUD1 reflects the approval as well. We will need the agreement from the 1st mortgage stating the acceptance of the short sale (this document is not needed to start the review).

Valuations

 Please include the most current appraisal, BPO or comparables for the property and MLS property information sheet.