

#### Real Time Resolutions, Inc. | Short Sale Package Requirements

Thank you for your interest in completing a short sale with Real Time Resolutions. We look forward to working with you. To get started, please use the checklist below as a guide to help complete the package necessary for our analysts to review your file.

Once all documentation is obtained, please **e-mail** the completed package to **repsupport@rtresolutions.com**. E-mail is the preferred method, but you may also fax the package to (214) 452-0533.

#### Please note:

Document processing will begin only after ALL of the requested documentation has been submitted. We will send an e-mail back to you with instructions on how to proceed along with contact information for your assigned analyst. If you do not receive a response after 5 business days, please **call** 1-(877)-840-7794 for an update.

#### **Short Sale Package Checklist**

estimates must be included.

Account/File N	lumber:
1. □ Loss N	Mitigation Application ("LMA")
Ċ	Full completion of the LMA by the seller must be executed before the customer can be considered for a short sale. To be considered complete, we must receive the completed LMA, along with the most recent primary mortgage billing statement (if applicable).
2. $\square$ Autho	orization Letter
•	Full completion of the Authorization Letter attached needs to include contact information for parties on both sides of the transaction (e-mail addresses must be included).
	Primary seller's information (e-mail, home phone, cell phone, and current address) must be submitted and verified before negotiations can begin.
3. 🗆 Listin	g agreement and current MLS worksheet.
4. □ Pre H followir	UD/Net Sheet and FINAL HUD upon closing. This itemized document must include the ng:
	1 <sup>st</sup> mortgage proceeds (typically Line 504) Offer Amount: \$
	2 <sup>nd</sup> mortgage proceeds (typically line 505) Offer Amount: \$
•	No unsecured creditors are to be paid if accepting a short payoff.
•	Net/HUD sheet must reflect the actual cash amount the seller is bringing to closing.
	If repairs are needed to the home, then the line item must be present and copies of contractor



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5.	☐ Affid	avit of Arm's Length Transaction (See attached).
6.	□ Offer	Contract (fully executed contract) Copy of all offers.
7.	☐ A pre	e-qualification letter for buyer along with buyer and lender contact information.  Proof of funds if cash buyer.
8.	□ 1 <sup>st</sup> M	ortgage Payoff
	•	The 1st lien payoff must be the most current that the realtor/customer can obtain.
	•	You may also include a 1st mortgage statement.
9.	☐ Fore	closure Information
		If the 1st mortgage is in foreclosure, please provide the attorney's information along with the schedule sale date, and any file number or trustee's sale number associated with the account.
10.	☐ First	Lien approval letter (If applicable)
	•	If the first mortgage is taking a short and has approved the offer, please make sure the HUD1 reflects the approval as well. We will need the agreement from the 1st mortgage stating the acceptance of the short sale (this document is not needed to start the review).
11.	□ Valua	ations
	•	Please include the most current appraisal, BPO or comparables for the property and MLS property information sheet.

To ensure faster processing, please use the dividers provided below to help organize the final package for submission.

# Loss Mitigation Application ("LMA")

Full completion of the LMA by the seller must be executed before the customer can be considered for a short sale.

#### LOSS MITIGATION APPLICATION - OVERVIEW



#### Dear Customer,

Real Time Resolutions, Inc. ("RTR") would like to present you with the opportunity to resolve the delinquency on your account.

This Loss Mitigation Application will allow us to work together toward an option that is mutually acceptable. In order for us to find a manageable solution for your situation, it is important that we understand the challenges you are facing. If you have any other mortgages on this property, you should contact the other loan servicers for their Loss Mitigation Application.

Please follow the three (3) steps listed directly below.

#### **CONTACT US!**

If you need assistance, give us a call at:

877-599-7334

Monday – Friday 7:00am – 9:00pm

**All Times Central** 

#### It's easy to apply.

#### STEP 1

Sign the agreement on page 2, and fill out the rest of application on pages 3-4.

#### STEP 2

Enclose your most recent primary mortgage billing statement (if applicable).

#### STEP 3

Email, fax, or mail your completed application and documents here:

- Email: rs@rtresolutions.com
- Fax: 214-452-0532
- Real Time Resolutions, Inc., P.O. Box 36655, Dallas, TX75235-1655

#### We look forward to working with you.

Sincerely,

Real Time Resolutions, Inc.

**IMPORTANT NOTICE REQUIRED BY LAW:** Real Time Resolutions, Inc. is a debt collector. This is an attempt to collect a debt, and any information obtained will be used for that purpose. However, if you are currently in bankruptcy or have received a discharge in bankruptcy, this communication is not an attempt to collect a debt from you personally to the extent it is included in your bankruptcy or has been discharged and is provided for informational purposes only.

#### LOSS MITIGATION APPLICATION - AGREEMENT



#### Read carefully, then sign and date.

In making this request for consideration under your loss mitigation program, I certify under penalty of perjury:

- 1. That all of the information I have provided in this document is truthful and accurate.
- 2. I understand and agree that RTR may obtain a current credit report and bankruptcy filings (if applicable) on all customers listed on the account.
- 3. I understand that if I have engaged in fraud or misrepresented any fact(s) in connection with this document, RTR may cancel any loss mitigation agreement.
- 4. I will provide all requested documents and respond to all RTR questions in a timely manner.
- 5. I understand that RTR will use the information in this document to evaluate my eligibility for a loss mitigation option, but RTR is not obligated to offer me assistance based solely on the statements in this document.
- 6. I understand that RTR will collect and record personal information, including, but not limited to, my name, address, telephone number, social security number, credit score, income, payment history and information about account balances and activity. I understand and consent to the disclosure of my personal information and the terms of any loss mitigation agreement to any third party that needs this information to process this application, including but not limited to: any investor, insurer, guarantor or servicer that owns, insures, guarantees or services my account(s) or loan(s); any companies that perform support services in conjunction with my account(s) or loan(s).
- 7. By providing any phone number(s) on the subsequent contact information page, I expressly authorize RTR to call such numbers, including any number identified as a cell phone, using an automated phone system for so long as my account remains with RTR, regardless of whether loss mitigation options are offered and/or accepted.
- 8. By providing any email address(es) on the subsequent contact information page, I expressly authorize RTR to send me electronic notices, including, but not limited to, billing statements, to such email address(es) for so long as my account remains with RTR, regardless of whether resolution options are offered and/or accepted. I further agree to provide electronic confirmation of such consent.
- 9. By leaving blank responses or writing N/A, I certify that such questions are not applicable to my current situation, and with respect to Debts, Expenses, and Assets section, I do not have, own, or possess such assets or liabilities.
- 10. If RTR identifies material discrepancies in the information that I have provided, RTR may consider this application incomplete until such time as the discrepancies have been resolved.

Sign Here:	
Customer Signature	
Print Name	
Customer 2 Signature	
Print Name	





Fill out your contact information, and give us some background about your current circumstances.

Account/File Number:				Date://		
CUSTOM	ER 1			CUSTO	MER 2	
Borrower's Name			Co-Borrower's Name			
Social Security Number (optional; reunknown)	quired if Acc	ount Number is		Social Security Number (optional unknown)	l; required if Acc	ount Number is
Home Phone Number with Area Code				Home Phone Number with Area Code		
Cell Number with Area Code				Cell Number with Area Code		
Email Address				Email Address		
Current Mailing Address				Current Mailing Address		
City	State	Zip code		City	State	Zip code
**Note that not all accounts are eligi		ptions listed in th	is sec	tion.		

#### LOSS MITIGATION APPLICATION – ASSETS WORKSHEET



Tell us about the property.

	Prox	perty Status			
I am the owner of the proper with this account.	ty associated	onger own the property asso this account.	ociated I am unsure.		
Property Address (if same as mail	ing address, write "same"):				
Estimated Property Value					
I want to:	Keep the Property	Sell the Property	Am Unsure		
The property is my:	Primary Residence	Second Home	Investment		
The property is:	Owner Occupied	Renter Occupied	Vacant		
The property's tax status is:	Current	Delinquent*			
*If tax status is Delinquent, amoun	nt owed \$				
Additional Liens/Mortgages or Ju	daments on this property				
Lien Holder/Servicer Name	Principal Balance	Regular Monthly Payment	Lien Status*		
	¢	4	Current, Delinquent, Foreclosure, Etc.		
	\$	\$	Current, Delinquent, Foreclosure, Etc.		
	\$	\$			
*If the lien status is in <b>foreclosure</b>	, please provide the sale date:				
Is the property listed for s	rale?	Yes, list price \$			
For Sale by Owner? Yes* No *If Yes, please provide required short sale documentation  Agent's Name:					
Agent's Phone Number: _	Agent's Phone Number:				
Have you received an offer on the property?					
Date of offer Amount of offer \$					

If you are interested in a short sale, please also provide the additional documents listed on our website at www.realtimeresolutions.com/en/realtors

### Authorization Letter

- Full completion of the Authorization Letter attached needs to include contact information for parties on both sides of the transaction (e-mail addresses must be included).
- Primary seller's information (e-mail, home phone, cell phone, and current address) must be submitted and verified before negotiations can begin.

#### **AUTHORIZATION FORM**



Account/File Number: Date:	ber: Date:	
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	Seller 1			
Borrower's Name				
Current Street Addres	ss			
City	State	Zip		
Home Phone Number with Area Code				
Cell Number with Area Code				
E-mail Address				
Post S	Sale Address – Se	eller 1		
Street Address				
City	State	Zip		
E-mail Address  Post S  Street Address				

	Seller 2		
Co-Borrower's Name			
Current Street Addres	ss		
City	State	Zip	
Home Phone Number with Area Code			
Cell Number with Area Code			
E-mail Address			
Post S	Sale Address – Se	eller 2	
Street Address			
City	State	Zip	

Listing Agent
Name
Business Phone Number with Area Code
Cell Phone Number with Area Code
E-mail Address

	Buyer Name
Name	
Buyer's Agent's Name	
Cell Phone Number with Area Code	
E-mail Address	

1st Lien Negotiator
Name
Business Phone Number with Area Code
E-mail Address

Title Company
Name
Business Phone Number with Area Code
E-mail Address

#### **AUTHORIZATION FORM**



Account/File Number:	Date:
Escrow	Attorney
Name	Name
Business Phone Number with Area Code	Business Phone Number with Area Code
E-mail Address	E-mail Address
	transmission or scanned copy, may be accepted as an original. Your ppreciated. This authorization is valid until revoked in writing.
	Seller 1
Seller 1 Name	Date
Seller 1 Signature	
Seller 1 SSN	
	Seller 2
Seller 2 Name	Date
Seller 2 Signature	
Seller 2 SSN	

Listing agreement and current MLS worksheet.

# Pre HUD/Net Sheet and FINAL HUD upon closing

- 1st mortgage proceeds (typically Line 504)
- 2nd mortgage proceeds (typically line 505)
- No unsecured creditors are to be paid if accepting a short payoff.
- Net/HUD sheet must reflect the actual cash amount the seller is bringing to closing.
- If repairs are needed to the home, then the line item must be present and copies of contractor estimates must be included.

# Affidavit of Arm's Length Transaction

- 1st mortgage proceeds (typically Line 504)
- 2nd mortgage proceeds (typically line 505)
- No unsecured creditors are to be paid if accepting a short payoff.
- Net/HUD sheet must reflect the actual cash amount the seller is bringing to closing.
- If repairs are needed to the home, then the line item must be present and copies of contractor estimates must be included.



#### AFFIDAVIT OF "ARM'S LENGTH TRANSACTION"

Account/File Number:	<u>:</u>
All parties to the contract on the premises	dated:

Property Address				
Street Address				
City	State	Zip		

Hereby affirm that this is an "Arm's Length Transaction,"

No party to this contract is a family member, business associate of, or shares a business interest with the mortgagor or its representatives. Further, there are no hidden terms or special understandings between the seller or buyer or their agents or mortgagor.

The Buyers and Sellers nor their Agents have any agreements, written or implied, that will allow the Seller to remain in the property as renters or regain ownership of said property at any time after the execution of this short sale transaction. None of the parties shall receive any proceeds from this transaction except the sales commission.

Sign Below				
Seller 1 Name	Seller 1 Signature	Date		
Seller 2 Name	Seller 2 Signature	Date		
Buyer Name	Buyer Signature	Date ——————		
Buyer Agent Name	Buyer Agent Signature	Date		
Buyer Agent Company Name				
Listing Agent Name	Listing Agent Signature	Date		
Listing Agent Company Name				
Closing Title Agent Name	Closing Title Agent Signature	Date		
Closing Title Company Name				
Negotiator/Attorney Name	Negotiator/Attorney Signature	Date		

## Offer/Contract (fully executed contract)

Include copies of all offers.

/

A pre-qualification letter for buyer along with buyer and lender contact information.

- Include the Proof of Funds for cash buyers.

### 1st Mortgage Payoff

- The 1st lien payoff must be the most current that the realtor/customer can obtain.
- You may also include a 1st mortgage statement.

### Foreclosure Information

 If the 1st mortgage is in foreclosure, please provide the attorney's information along with the schedule sale date, and any file number or trustee's sale number associated with the account.

### First Lien approval letter (If applicable)

 If the first mortgage is taking a short and has approved the offer, please make sure the HUD1 reflects the approval as well. We will need the agreement from the 1st mortgage stating the acceptance of the short sale (this document is not needed to start the review).

### **Valuations**

 Please include the most current appraisal, BPO or comparables for the property and MLS property information sheet.